

Yann Kwok

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Education

2003-2004

MIT SLOAN SCHOOL OF MANAGEMENT

Candidate for Sloan Fellows Program (Executive MBA), June 2004

- Writing thesis on scaling Venture Capital / Private Equity internationally
- Member of Management Consulting and Venture Capital / Finance Clubs
- Concentration on multiple aspects of finance – entrepreneurial, corporate and M&A

Cambridge, MA, USA

1993

UNIVERSITY OF CAPE TOWN

Bachelor of Commerce Honors (Information Systems)

- Published thesis in "IT End User perceptions"

Cape Town, South Africa

1989-1992

UNIVERSITY OF CAPE TOWN

Bachelor of Commerce (Accounting & Information Systems)

- Entrance Merit Scholar and Top 18 in Information Systems

Cape Town, South Africa

Experience

2004

EMC MIT Tiger Team

- Formulated marketing strategy to penetrate Chinese low end storage market

Hopkinton, MA, USA

2003

INTERNET DIRECT LTD (Founder & Managing Director)

International Telecommunication Expert, United Nations Operations

- Evaluated the current infrastructure and environment, leading to a recommendation for the President and Prime Minister of Madagascar on the formulation of their national information, telecommunication and communication strategy

**Port-Louis, Mauritius
Antananarivo, Madagascar**

2002

Independent Regional Expert, Francophonie / World Bank Group

- Evaluated bids submitted for "Fonds Francophones des Inforoutes", leading to the selection of 6 community projects totaling \$3M

Paris, France

2000-2001

Co-founder and Managing Director, TerraSky

- Co-founded a joint-venture with Rogers Telecom to develop and implement a national wireless network for 110 subsidiaries, leading to a MUR 48M saving. Sold remaining equity to the Rogers Group, a \$500M conglomerate

Port-Louis, Mauritius

2000

Technical Director, Mauritius Commercial Bank

- Provided the DNS expertise for the country's largest commercial bank, leading to the introduction of their Internet banking and Electronic Commerce platform

Port-Louis, Mauritius

1999

Independent Technical Expert, United Nations Operations

- Evaluated bids submitted for United Nations' "Internet Initiative for Africa" project, leading to the award of a \$1M contract for a four-fold improvement of Namibia's Internet connectivity

Windhoek, Namibia

1999

Regional Instructor, INTIF

- Trained Madagascar participants and built team who led to the country's Internet connection

Bordeaux, France

1997-1998

Project Leader, UNDP

- Designed and implemented a dial-up network leading to free Internet access for 30 NGO's

Port-Louis, Mauritius

1995-1997

IT Consultant, Sun International Group

- Planned and implemented a wide area network leading to a centralized reservation system for the 5 largest hotels in the country

Port-Louis, Mauritius

1990-1994

TCS SYSTEMS

Co-founder and Technical Manager

- Designed and implemented a remote network for Fine Foods (Cape Town Airport) leading to an integrated accounting system between the South African and Namibian branches, increasing delivery turnaround time by 100%

Cape Town, South Africa

Training

Microsoft Certified Systems Engineer and Internet Specialist

Novell Advanced Netware Administrator and Certified Salesperson

Cisco Advanced Routing for ISP's

SCO Advanced Open Server Administrator

National Network Management (ISOC Workshops – Geneva, San Jose, Yokohama)

Activities

International Domain Names Committee member, ICANN (2002 - current)

Chairman, AFTLD (2002 - current)

ccTLD Launching Group, ccNSO (2000 - current)

Board of Trustees member, AfriNIC (1998 – current)

.mu Top Level Domain administrator (1995 – current)

Personal

Fluent in English, French and Creole, elementary knowledge of Hakka and Mandarin

Participate regularly in international conferences (over 35 countries traveled)

Enjoy ballroom dancing, playing tennis and football