

Potential harms from continued separation

- Reduced innovation
- Reduced ability to differentiate registries
- Fewer registry features
- Business models prohibited
- Reduced choice
- Reduced availability

- Higher prices from double margins
- Market protection

- Lower service quality
- Registry failure

Potential harms from vertical integration

- Favorable access (access discrimination)
 - Operational support
 - Registry systems
 - Deleted names
 - Registrant data
 - Traffic data
 - “Shelf space”
 - Approvals to sell names

- Insider trading
 - ID and withhold high-value names – domain name scalping
 - Pre-emptive registrations (and/or warehousing) by the integrated entity
 - Domain registration abuse
 - Domain tasting, “smarter tasting” (based on registry traffic info)
 - Front-running
 - Cybersquatting – is made easier for the warehousing affiliated registrar, harder for the brand-owner seeking to protect their mark, harder for the brand owner to dispute

- Consolidated finances eliminates some current financial penalties
 - “Restocking fees” become less-effective abuse-prevention tools
 - 100% refunds
 - Exempted registrations
 - Transfer pricing

- Increased oversight costs
 - Marketplace monitoring and auditing
 - Investigating and responding to complaints

- Prompt/consistent enforcement actions
- Higher prices
 - Predatory pricing
 - “Sneaky” pricing (different price to register vs renew, different prices for transfers out, additional fee for full-service DNS control)
 - Account lock-ins
 - Transfer-out pricing
- Reduced innovation
- Less product variety
- Industry consolidation and increased concentration in the registrar layer
- Anti-competitive collusion between affiliated registries/registrars