

April 4, 2005

Mr. Paul Twomey
ICANN
4676 Admiralty Way
Suite 330
Marina del Ray, CA 90212

Dear Paul,

We are pleased that Sentan was ranked by the .NET Evaluators as one of two clear leaders from the group of five applicants, and that the difference in the rating of VeriSign and Sentan was assessed by the Evaluators to be “not statistically significant given the methodology used to rate the RFP responses.” We also note the Evaluators determined “the risk to the operation of .NET is minimal if either organization is awarded the contract.”

However, we have identified several fundamental problems in the evaluation report that materially and unfairly advantage the Incumbent to the detriment of Sentan. These problems fall into two categories: (1) oversights or omissions by the Evaluators that resulted in scoring errors, and (2) inadequate understanding of non-technical and non-financial criteria that resulted in scoring errors. We have identified flaws in the following sections and have provided additional details on each in the attached document:

- Provision for Registry Failure (Section 2.6.1)
- Registry Operations (Section 2.3.a)
- Policy Compliance (Section 2.7)
- Promotion of Competition (Section 2.7.i)

The methodology used by the Evaluators produced a color-coded ranking of applicants which placed VeriSign and Sentan in a statistical tie in the top tier. However, the difference between the two is not, by the Evaluators’ own admission, “statistically significant” for the purposes of making a selection. As the color-coding results were the sole basis for identifying the leading candidate, the above issues are highly significant and material to the conclusion reached by the report. A correction of one or more of these errors would result in a statistically significant scoring change and a different selection. A thorough and immediate review must be made to ensure the equal treatment of all parties and a fair, open and transparent evaluation process before negotiations commence.

We look forward to your immediate review of these material concerns.

Sincerely,



Richard Tindal
Chief Executive Officer
Sentan Registry Services, Inc.

Cc: Vint Cerf, Kurt Pritz, John Jeffrey
(Enclosure)